

# CONNECTICUT ANGEL GUILD

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# CONNECTICUT ANGEL GUILD

- Founded 2007
- Sponsored by  
Connecticut Venture  
Group
- 10-15 Active Members
- 80 Member Mailing List

# Group Style

Member  
Managed

Extensive  
Due  
Diligence

Series A  
Preferred



\$500-750K  
Funding

Complex  
Structures


# Member Attributes

Investment per Member per Deal	\$25-175,000
Stage	Expansion Stage, i.e. Revenue Positive
Investments per Year	1-2
Industry Focus	Software, Health Care x Drugs, Consumer Products, Energy
Geography	50-150 miles
Experience	Finance, Consulting, Business Owners
Network	VCs, Attorneys, Business Contacts
Involvement	Hands On

# DEAL FLOW AND FUNNEL

## Deal Flow

- Connecticut Venture Group
- Member Referrals
- AngelSoft.net



130 Deals Screened  
30 Presentations  
5 Deep due diligence

## Broken Deals

2 Deals-Economy Issues  
2 Deals-Management Issues

1 Deal Done

# “THRESHOLD” SUPER ACCREDITED INVESTOR

2007

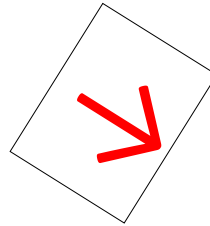
\$5 Million

\$500 k House

\$2 Million Business

\$2 Million Equities

\$500 Angel Deals



2008

\$4.1 Million

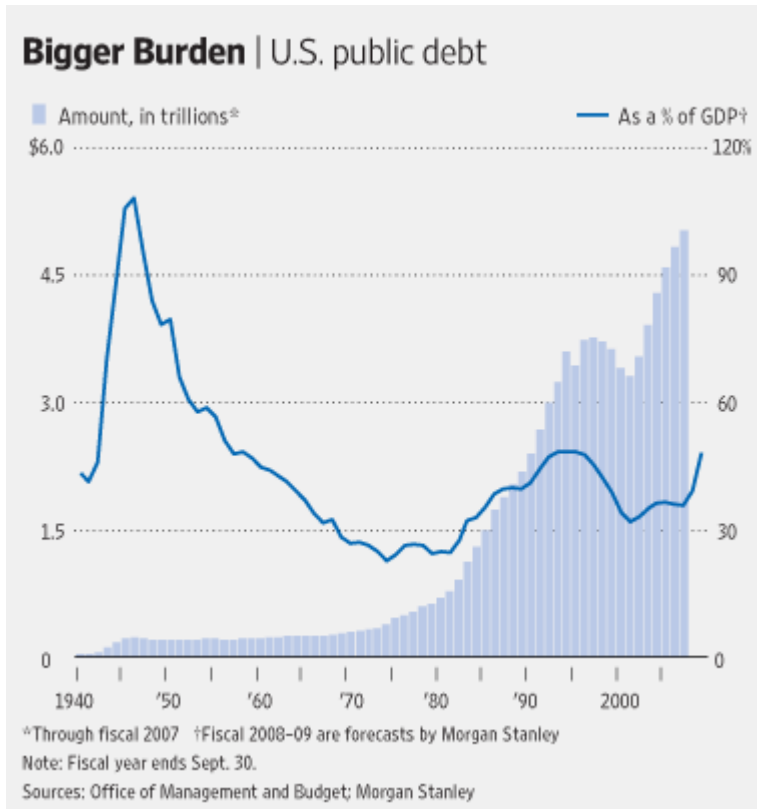
\$400 k House

\$2 Million Business

\$1.2 Million Equities

\$500 Angel Deals

# CROWDING OUT



## FEDERAL DEBT ISSUANCE

2009 \$2 Trillion

2008 \$1.2 Trillion

2007 \$0.6 Trillion

## OUTSTANDING AS OF 9/30

\$5.2 Trillion