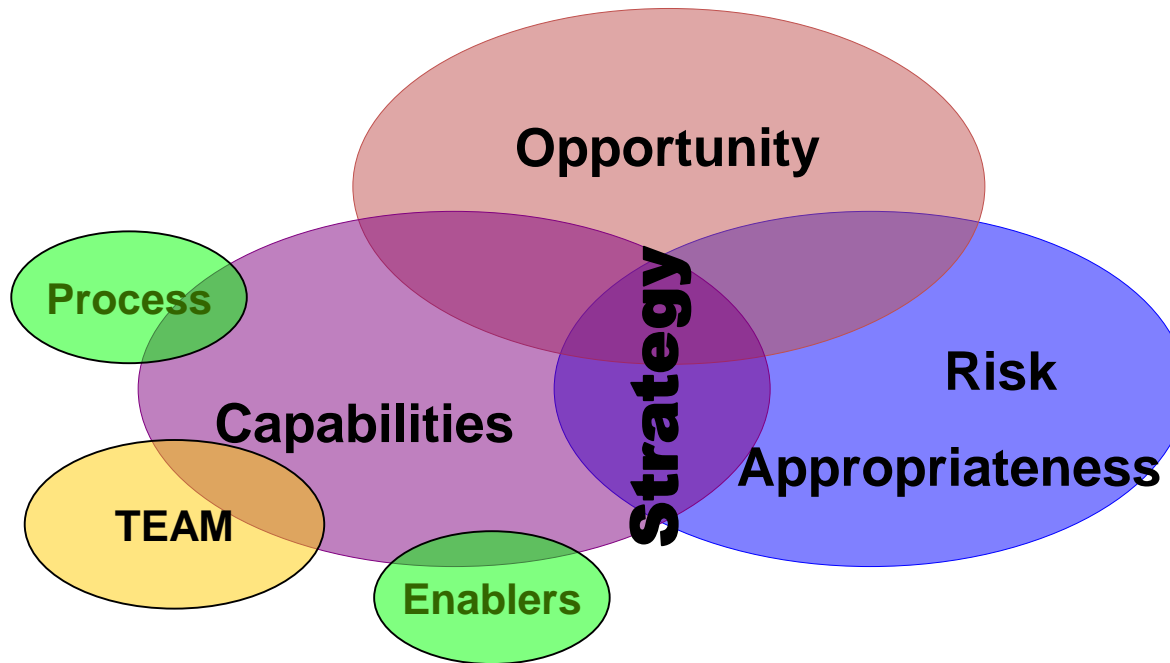


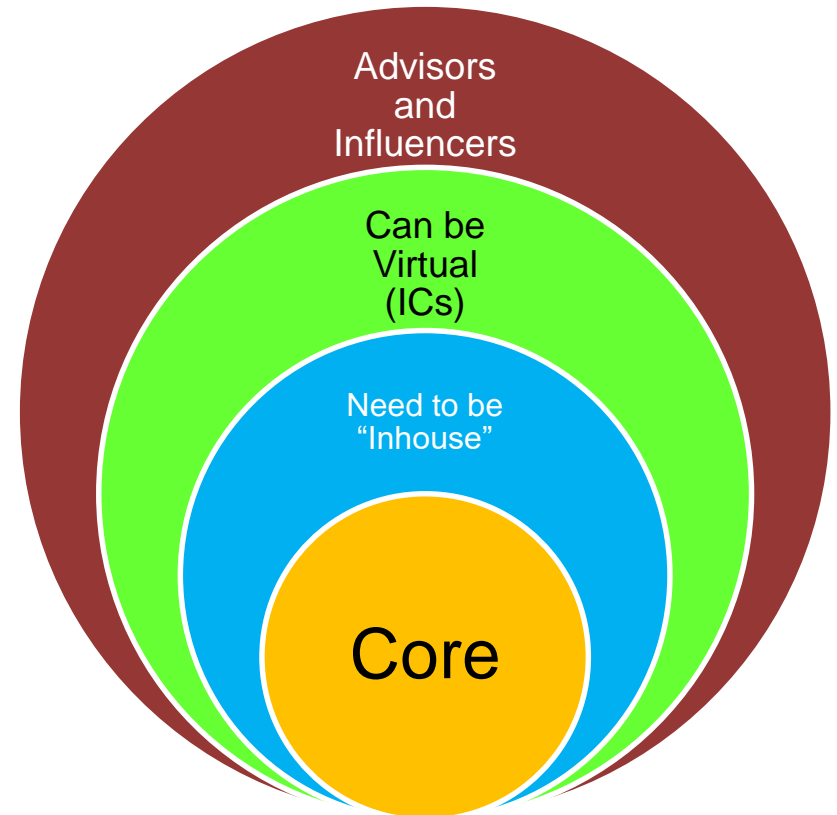
# **STAFFING FOR ENTREPRENEURIAL SUCCESS**

**ENET  
3/3/20**

**For the Organization, one needs to determine the priorities of the skills the organization requires.**



- Core Required Skills / Timelines
  - For the essence of your enterprise.
- Availability / Cost
  - Which assets are difficult to acquire?
- Cultural Alignment
  - Ease to Manage Expectations
- What will the Customers expect?
  - Finance? Marketing? Sales?
- What will the Funders insist on?
  - Critical Roles?
- Cash Management
  - Compensation Structure
  - Cash vs. Equity



***Risk Management***

## It is a neglected Project.



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