



Institute of Electrical and Electronics Engineers  
Boston Entrepreneur's Network Meeting  
October 6, 2009

## ARRA Funds are at Work for Massachusetts

- Over \$3.9 billion awarded, \$1.7 billion spent to date
- Massachusetts near top of states in putting awarded funds to work
- “Use it or Lose it” deadlines met for infrastructure projects
- Significant number of jobs created and saved

## Table: US Total and MA Share\*

\* All figures are estimates

<b>CATEGORY</b>	<b>US Total</b>	<b>MA Share</b>
Clean Energy & Environment	63,093,940,000	687,928,701
Education	98,824,000,000	1,926,951,637
Housing	15,844,000,000	501,966,692
Labor and Workforce Development	6,844,000,000	87,977,949
Public Safety & Homeland Security	12,477,000,000	94,505,547
Safety Net Programs (with FMAP & UI)	206,117,000,000	4,181,376,665
Technology and Research	49,955,000,000	1,206,721,321
Transportation	49,120,000,000	890,547,584
Federal Oversight	163,000,000	
<b>TOTAL</b>	<b>502,437,940,000</b>	<b>9,577,976,096</b>
Tax Benefits	285,145,000,000	4,655,959,473
<b>Grand Total</b>	<b>787,582,940,000</b>	<b>14,233,935,569</b>

## Funding Progress for Massachusetts

Category	Funds to State Agencies	Awarded	Expended	Under Contract/ Committed	Committed for Budget in FY10
Education	1,528,980,624	981,198,762	432,841,965	118,426,053	322,000,000
Clean Energy & Environment	219,932,548	98,529,228	15,739,102	76,830,745	
Housing	186,715,134	37,410,760	4,717,052	18,868,213	
Labor and Workforce	82,977,949	64,715,607	17,616,192	25,575,276	
Public Safety & Homeland Security	39,232,748	39,029,418	12,601,184	3,186,438	
Safety Net	3,565,521,665	1,808,942,108	1,326,292,047	11,664,507	1,285,000,000
Technology and Research	348,600	348,600	226,926	56,000	
Transportation	482,220,344	441,518,797	13,596,984	84,720,287	
<b>GRAND TOTAL</b>	<b>6,105,929,612</b>	<b>3,471,693,280</b>	<b>1,823,631,456</b>	<b>339,327,522</b>	<b>1,607,000,000</b>

## Top Ten States with Highest Percentage of Funds Spent

(numbers in the thousands)

Rank	State	Announced	Awarded	Spent	% Spent
1	California	\$ 26,121,790.56	\$ 24,876,344.19	\$ 13,776,281.72	55%
2	Illinois	\$ 10,645,243.84	\$ 8,733,672.46	\$ 4,533,405.79	52%
3	Wisconsin	\$ 3,948,995.53	\$ 3,621,568.28	\$ 1,789,860.03	49%
4	Indiana	\$ 4,630,075.86	\$ 4,288,336.42	\$ 2,064,484.27	48%
5	Massachusetts	\$ 5,574,452.09	\$ 5,287,141.76	\$ 2,506,019.58	47%
6	Michigan	\$ 7,235,375.69	\$ 7,092,651.29	\$ 3,344,688.24	47%
7	Nevada	\$ 1,647,612.51	\$ 1,527,049.24	\$ 716,792.67	47%
8	Oregon	\$ 3,056,581.43	\$ 2,704,055.44	\$ 1,237,554.93	46%
9	Utah	\$ 1,930,734.58	\$ 1,555,212.58	\$ 687,273.65	44%
10	North Carolina	\$ 6,024,903.29	\$ 5,379,192.01	\$ 2,362,455.64	44%

Source: Recovery. Gov - Investments by States <http://www.recovery.gov/?q=content/funding-notification>

\* Figures represent all dollars coming into Massachusetts not just those flowing through State Agencies.

## Revolutionizing Programs across Massachusetts

General Electric Aviation Plant in Lynn



## Solar Power Panel Installation

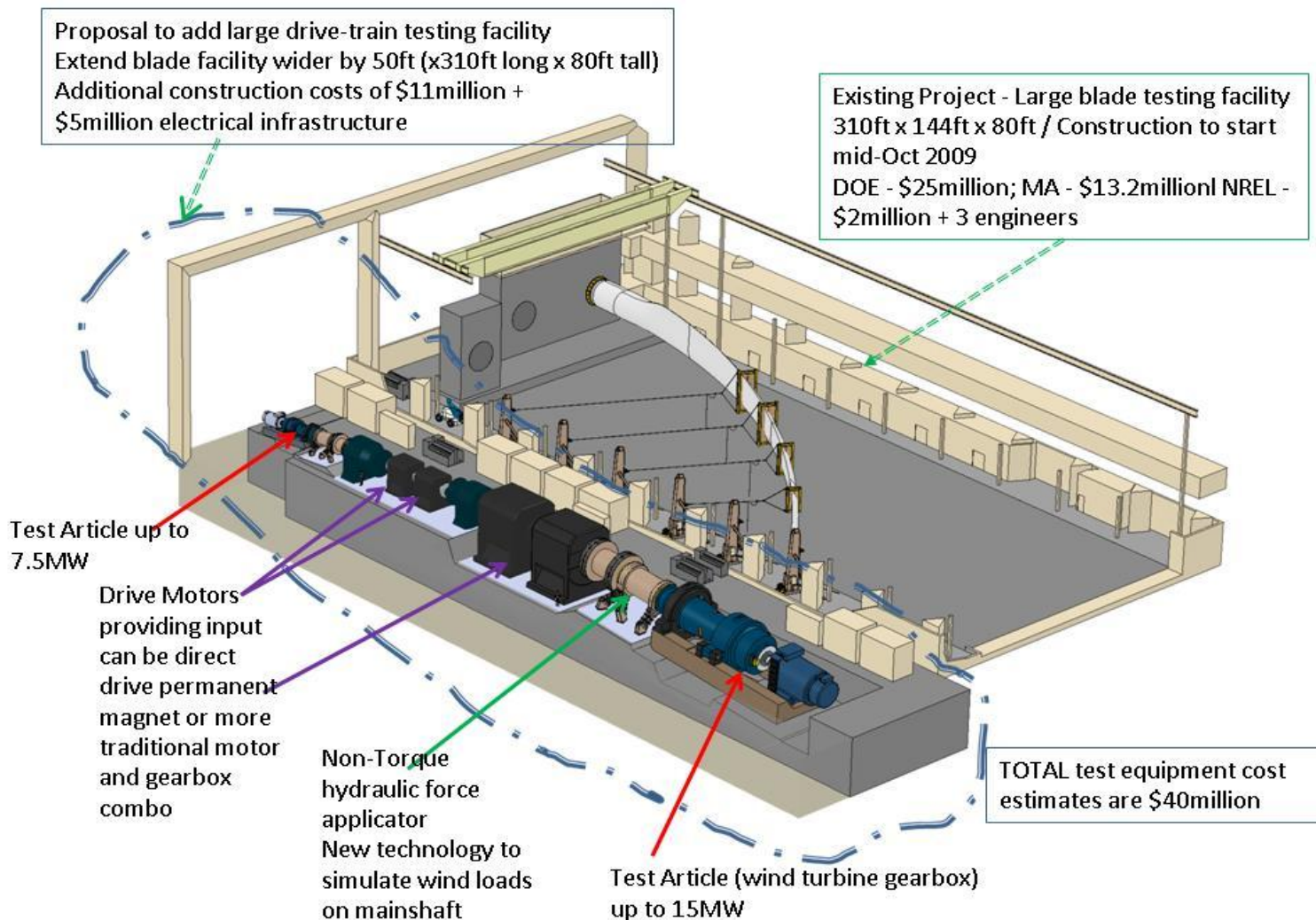
**\$20 Million for 16 MW of solar energy installed at state-owned facilities**

- Reduce greenhouse gas emissions and long-term energy costs
- Expand the Commonwealth's clean energy sector
- Build energy self-reliance across Massachusetts





## Wind Blade Testing Facility in Charlestown





## Ways to Get Involved

- Available opportunities can be found on Comm-PASS, the State's main procurement website
  - Easily create a user ID and log into the system
  - Search for contracts/solicitations through keyword: stimulus
- All stimulus jobs will be posted through State Career Centers and JobQuest
- The Administration strongly encourages companies to work collaboratively with their town's workforce investment fund programs /career centers

## Procurement: Comm-PASS

Welcome to Comm-PASS - Mozilla Firefox

File Edit View History Bookmarks Tools Help

https://www.ebidsourcing.com/

Quick Quotes | Solicitations | Contracts | Forums | Business Directory | Join | Fed Stimulus | Resource Center

### BUYSMART

**Buyers:** Better manage the procurement process with **BUYSMART**, the **FREE** online system for Massachusetts public entities from Comm-PASS.

**Buyer LoginID**

**Password**

Login/Agree

[Terms of Use](#)

[Retrieve Forgotten Login ID](#)

[Reset Forgotten Password](#)

**BUYSMART** Helps you:

- > Receive more qualified competitive bids
- > Streamline workflow
- > Increase procurement efficiency
- > Simplify filing with an

### Find Federal Stimulus Procurement and Grant Records

Welcome to [the Commonwealth's sole online procurement record site](#) which now supports all bid and grant records related to any American Recovery and Reinvestment Act (ARRA) funds distributed by the Commonwealth of Massachusetts, [as required by the Secretary for Administration and Finance and the State Purchasing Agent](#).

Public record access is always FREE. Select the Fed Stimulus tab to access bids, grants, and awards. Select any other tab for access to other record types and features.

Any Massachusetts public purchasing organization may register for FREE [BuySmart](#) membership, training, and access to record management tools.

For automated email notification, desktop record-tracking, online submission, and Business Directory advertising features, any party may subscribe to [SmartBid](#) for an annual fee.

**Opportunities Currently Exceed \$4.27 Billion**

**SAVE ON FUEL** | **Sprint** | **JOHNSTONE SUPPLY HVAC / R PARTS & EQUIP.** | **Massachusetts**

### SMARTBID

**Vendors:** Stay on top of contract opportunities by subscribing to SMARTBID, the new online subscription service from Comm-PASS.

**Vendor LoginID**

**Password**

Login

[Retrieve Forgotten Login ID](#)

[Reset Forgotten Password](#)

**SMARTBID** Lets you:

- > Track bids online through the entire process
- > Get emails about amendments and updates
- > Receive emails with new solicitations / contracts that meet your criteria
- > List in the publicly accessible

### About Comm-PASS Advertising

The ads displayed above are:

- > paid for by authorized Statewide Contractors
- > approved by Operational Services Division
- > restricted to goods and services on Statewide Contract

If you are a public purchaser, you can...

- > Select ads to access authorized

### About Quick Quote

In Fall 2009, Quick Quote will support:

- > Small-dollar postings like
  - > Unsealed bids
  - > RFQ's for select Statewide Contracts
- > SmartBid vendors seeking smaller bids
  - > Customize notifications for Quick Quote only
  - > Bid online for rapid

<http://bit.ly/CommPass>

## Finding Stimulus Jobs: JobQuest

The screenshot shows a Mozilla Firefox browser window titled "Job Bank Browse - Mozilla Firefox". The address bar displays "http://web.detma.org/Jobseeker/jb1a.asp". The browser's toolbar includes navigation buttons (back, forward, home, refresh) and a search bar with the Google logo. Below the browser window, the website header features the "Massachusetts Department of Workforce Development" logo and the text "Massachusetts Department of Workforce Development". A blue banner with a photo of two people and the text "online services" is visible. A navigation menu includes "Home", "Message Board", "Job Bank", "Career Center", "Training & Education", and "Help". A red notice states: "Notice: Our Job Bank has been greatly expanded to include the Massachusetts Jobs from JobCentral. Please narrow your search criteria if your search results are overwhelming." Below this, a blue bar reads "Job Bank Browse - Select any or all of the criteria below to run a search." The search form includes fields for "Keywords:", "Search for Job Category" (with a "go" button), "Job Category:" (dropdown menu), "Region:" (dropdown menu with a "Map" button), "MJQ job number:", "Sequence By:" (dropdown menu), "New Jobs in the last" (input field with "30" and "days. Increase for more job matches, decrease for fewer."), "OR Zip Code:" (input field), "Distance:" (input field), and "(in miles)". A checkbox is labeled "Only show jobs related to the American Recovery and Reinvestment Act (ARRA)". A "Search" button is located to the right of the checkbox. Below the search form are three buttons: "Advanced Browse", "Search Massachusetts State Jobs", and "Search Job Central". An "Instructions" section at the bottom contains the text: "Select any or all of the above criteria to run a search. Narrow your search by selecting more criteria. Broaden your search by selecting fewer criteria." The browser's status bar at the bottom shows "Done".

## ARRA for Small Business

- SBA Microloans
  - \$500 to \$35,000 (avg. \$13,000) for small business startups, new, and growing businesses
  - Aid for traditionally underserved borrowers

## ARRA for Small Business

- **SBA American Recovery Capital (ARC) loans**
  - Deferred payment loans up to \$35,000 for viable businesses suffering financial hardship
  - No interest charges to the borrower

## ARRA for Small Business

- Tax breaks for small business
  - Tax credits for energy investments
  - Tax cuts for small business owners with gross income below \$500,000

## Ways to Get Involved

- Stay updated through the Massachusetts Recovery Website

<http://www.mass.gov/recovery>

Or always feel free to call our office at 617-979-8380







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