



IEEE Boston Entrepreneurs' Network Incubator Night October 17, 2012



**MASSACHUSETTS SMALL
BUSINESS DEVELOPMENT
CENTER NETWORK**
BOSTON REGIONAL OFFICE &
MINORITY BUSINESS CENTER

The Massachusetts Small Business Development Center (MSBDC) Network is a statewide business assistance program representing a partnership between the federal government (Small Business Administration), state government (MA Executive Office of Housing and Economic Development) and the academic sector (University of Massachusetts) all working together to support business and entrepreneurship throughout the Commonwealth. Established in 1980, this program provides entrepreneurs and business owners with free business advisory services, educational programs, and financing assistance. MSBDC services are offered through six network centers (Boston, Fall River, Worcester, Salem, Springfield, and Pittsfield) and nearly 50 outreach sites (primarily local Chambers of Commerce). The Network also includes two specialty centers- one for government contracting (Procurement technical Assistance Center), the other for international trade (Massachusetts Export Center). To learn more, find a local office, or register for upcoming workshops, call 617-287-7750 or visit our websites at www.sbdc.umb.edu and www.msbdc.org.



MDIdeaLab

Healthcare Innovation Accelerator

MDIdeaLab brings healthcare related startups into the UMass Venture Development Center (VDC) to work in our space. Our team of physicians, clinical and medical informaticists, coders and project managers help you conceptualize and build a minimal viable prototype (MVP) and prep you for insertion into the VDC. The VDC will prepare your startup to present to investors and then introduce you to Angels and Venture Capitalists. Our team acts as your consultants to help you develop a HIPAA compliant prototype. Our consulting team consists of Physicians, Informaticists (MD and PhD), MBAs, coders, advisors and mentors. We can even help get your product into local area healthcare settings like Brigham and Women's Hospital, Mass General, Beth Israel, Children's Hospital, Tufts, and Boston Medical Center.



**NORTH SHORE
INNOVENTURES**
TECHNOLOGY INCUBATOR NETWORK

North Shore InnoVentures (NSIV) is a non-profit 501(c)(3) organization dedicated to accelerating the growth of early-stage life sciences and cleantech businesses and supporting the economic growth of the North Shore region. Its leadership team, board of directors and advisory board members bring a wealth of knowledge in a variety of areas including entrepreneurship, technical expertise in the biomedical and cleantech industries as well as economic and business development, venture capital and seed funding, marketing, legal, operational and educational services. Founding Partners are the North Shore Technology Council and Foley Hoag, LLP. Headquartered in Beverly, MA, NSIV operates two business incubator facilities, the Biotech InnoVenture Center in Beverly, MA and the Cleantech InnoVenture Center in Lynn, MA. For more information visit www.nsv.org. Contact Martha.Farmer@nsv.org regarding the Biotech InnoVenture Center or Tom.Kinneman@nsv.org regarding the Cleantech InnoVenture Center.



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Harvard University

Center for
Nanoscale
Systems



Harvard's Center for Nanoscale Systems (CNS) serves students, educators, researchers, and technology companies by providing laboratory access, equipment access, supplies, expert training and support. CNS acquires and operates advanced fabrication and imaging equipment with nanoscale resolution, makes laboratory space available for research on numerous material systems, trains users in equipment use, and provides application support. Key competency areas include nanometer e-beam lithography, atomic resolution imaging, microfluidic assembly and test, nanoparticle synthesis and characterization, nanoscale focused ion-beam machining, and fabrication for applications such as photovoltaics, sensors, and MEMS.

Operating as the New England regional node of the National Science Foundation's NNIN program, CNS provides both academic researchers and high tech development personnel access to >\$40M in state of the art instrumentation. CNS operates in the recently-opened LISE science building on the Cambridge campus. Full-time, highly-skilled staff members are available to provide instrument training, assisted use, and application support.

In providing pay-as-you-go laboratory access, CNS provides an attractive option for cash-conscious start-ups. Investors can postpone significant capital investment while the development team progresses in "rented" laboratory space. Clients include Massachusetts technology giants conducting exploratory work, as well as numerous start-ups, typically spun out of local universities. For more information visit cns.fas.harvard.edu.



Artisan's Asylum, Inc. is a non-profit community craft studio located at 10 Tyler Street, in Somerville, Massachusetts. Our mission is to support and promote the teaching, learning and practicing of craft of all varieties. To support that mission, we offer the following:

- A fully equipped and professionally maintained manufacturing facility, which includes capabilities for precision metal machining, electrical fabrication, welding, woodworking, sewing & fiber arts, robotics, bicycle building and repair, lampworking, jewelry, computer-aided design, and screenprinting
- A large range of affordable, publicly-accessible classes in these areas and more offered by local artisans, either focusing on creating a final product the student can take home after the class or general training for specific tools
- Monthly and daily membership plans for the general public to access our facility on weekends and after working hours, encouraging DIY culture and community craftsmanship
- Affordable space and equipment rental to local professional artists and businesspeople interested in having access to industrial-grade manufacturing equipment and a dedicated manufacturing environment without having to invest in capital equipment and long-term space leases
- On-site material storage and resale and on-site project storage, allowing community members to create and store projects without the hassle of handling material and storage logistics
- Hosting and promotion of local craft-related events

For more information, visit <http://artisansasylum.com/>



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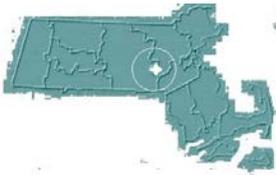


Rock Health is the first seed accelerator for digital health startups. We've created an ecosystem of passionate individuals—from investors to startup founders to doctors—who work together tirelessly to make meaningful change in healthcare through scalable, innovative technology.

We bring together innovators, change makers, and stakeholders through immersive and unique events throughout the country. From happy hours and meetups to healthcare summits, there's always something new brewing.

Through our work with startups, thought leaders, and independent research, we've developed a repository of resources to help entrepreneurs and experts alike make sense of the complicated digital health landscape. Check out our funding database, video curriculum and a bevy of other healthy treats.

For more information, visit <http://rockhealth.com/>



TechSandBox is a technology innovation center with the mission of accelerating innovation throughout the 30+ cities and towns situated near the Massachusetts I495/ I90 Metrowest corridors.

The goal of TechSandBox is to facilitate access to information and resources while inspiring the sense of community necessary in attracting and retaining new businesses: keys to economic growth and sustainability.

Our Goals

- Create an office incubator space that supports the startup tech community
- Be the destination in the Region for science and technology professionals, providing convenient access to resources and educational content while growing a cohesive community and network
- Facilitate the expansion of existing Professional Associations' events and programs for entrepreneurs, intrapreneurs and other stakeholders
- Provide pro bono advice from topic experts
- Bring a voice to the whole Region, increasing visibility, recognition and growth

Come play in our sandbox and build amazing things!

For more information, visit <http://techsandbox.org/index.html>



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The IEC Center is a place where domestic and international early stage and emerging growth companies can find guidance, resources, relationships, experience and capital necessary to realize success. Our unique approach to entrepreneurship involves drawing on a pool of experienced entrepreneurs to work closely with the Resident Companies to provide active mentoring, close oversight, and involvement in the development of strategy, marketing, business development, sales, and operations to turn problems in the market-place into an advantage.

Additionally, through our international network, we help our companies expand into other regions or countries by tapping into the expertise of our partners.

The IEC also delivers educational programs for entrepreneurs delivered throughout the world and online. To learn more about the IEC Boston Center or other centers around the world, visit <http://www.iecpartners.com/>

Future ENET Meetings	
November 13, 2012	Booststrapping 101: Alternative Ways to Fund a Startup without an Angel or VC – in Waltham
December 4, 2012	Legal and Patent Strategies for Entrepreneurs – in Waltham <i>co-sponsored by CNET and ENET</i>
January 8, 2013	Product Development and Prototype Strategies in a Startup – in Waltham
January 22, 2013	Networking Evening: Lean Startup Concept and Execution Strategies - in Cambridge
February 5, 2013	Building an All Star Management Team – in Waltham
March 5, 2013	Making Marketing Part of Your Whole Operation – in Waltham
April 2, 2013	Winning Investors with your Pitch and Presentation – in Waltham
April 17, 2013	Networking Evening: Online Financing and Crowd Funding – in Cambridge
May 7, 2013	Raising Money from VCs – in Waltham
May 21, 2013	Meetup: Guerilla Marketing – in Cambridge
June 4, 2013	Valuation in Funding and Exit – in Waltham
July 16, 2013	Boston Harbor Networking Cruise – on Boston Harbor
	<i>Locations and directions available at the ENET web site: www.boston-enet.org</i>